



## Tom Hopkins Audio Sales Collection

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### Tom Hopkins Audio Sales Collection By Tom Hopkins

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*Mastering the Art of Selling* is a classic—whether you're a seasoned pro or just starting out, Mastering the Art of Selling's five essential steps to selling are guaranteed to give you the edge you need to excel.

*The Academy of Master Closing* covers the most crucial aspect of selling: closing the sale. This power-packed audio gives you the same secret closing techniques that Tom Hopkins teaches in his overwhelmingly successful seminars.

*Advanced Sales Survival Training* shows how to relieve stress, communicate better with your clients, restore balance to your career, and enjoy yourself as you are on your way to increasing your overall effectiveness, and your profits!

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## Tom Hopkins Audio Sales Collection By Tom Hopkins Bibliography

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### **Editorial Review**

#### **About the Author**

Tom Hopkins was a millionaire by the time he was twenty-seven. He began his career as a real estate agent (failing miserably and earning \$42 a month). After investing his last few dollars in a sales training seminar, Tom quickly rose to the nation's number one sales position—setting records that still stand today. Believing sales people are made, not born, Tom has dedicated his professional life to training and inspiring people to achieve their highest potential.

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