



## Juran: A Lifetime of Influence

*By John Butman*

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"I think I am sitting with God."

Such was the awestruck impression of one seminar attendee when he found himself sharing a luncheon table with Joseph Juran, the man whose name has become synonymous with the concept of quality. In the annals of business history, the name Juran resonates with near mythic status. This is the man whose thinking about quality and management revolutionized the way the world does business, a living legend who, along with a few other giants of our age, shaped the course of industrial history. Written with the support of Dr. Juran and the Juran Institute, *Juran: A Lifetime of Influence* gives us an intimate look at the man, his times, and the evolution of the concepts of quality and management that so profoundly affect business today.

Dr. Juran's remarkable story begins at the turn of the century in the Carpathian Mountains of Romania. Joseph Juran was born in a tiny village with unpaved streets and houses with dirt floors, a place that, in his own words, "had no quality problems." His journey to America, in 1912, thrust him into a world of technological marvels, of ocean liners and ice cream, streetcars and flush toilets.

Poverty forced him into his first job at age nine, exposing him to work experiences and conditions that kindled his interest in finding better ways to get things done. John Butman's penetrating narrative explores Joseph Juran's early struggles against prejudice, and how-through chess, languages, algebra, and code-breaking-his genius for analysis and problem-solving emerged.

It was at Western Electric's Hawthorne Works, one of the great factories of the age, that Juran's lifework began to crystallize. An operation of exceptional size and complexity, Hawthorne gave Juran a visceral understanding of the bedrock issues of quality. He learned the sound of a machine malfunctioning, heard the complaints of a skilled operator betrayed by shoddy materials, and discovered the consequences of poor quality control. Then, in a dramatic turn of events, Juran was given the chance to put his innovative skills and ideas to use as an integral part of the Lend-Lease Administration effort in World War II. The immense and urgent undertaking allowed Juran to throw himself into the fight against the Nazis.

Praise for

"Joe Juran has led the quality cause from its earliest days. His progressive influence via this enlightening text will be virtually endless." -Robert W. Galvin  
Chairman of the Executive Committee, Motorola

"As much as anyone in the field, Dr. Joseph M. Juran is a major influence in the business world's pursuit of quality. Juran: A Lifetime of Influence finally gives the great man his due. Quality gurus and greenhorns alike will find much to savor in this entertaining and educational book." -Robert A. Lutz Vice Chairman,  
Chrysler Corporation.

"John Butman has captured the extraordinary spirit of one of America's most remarkable pioneers, Joseph M. Juran, in a wonderful text that reads almost like a novel. Here we get a true glimpse of some of the forces that have driven Dr. Juran for over 92 years and of his many breakthrough contributions to world business." -A. Blanton Godfrey Chairman, Juran Institute

"This book provides an intimate look at Juran's personal life, while giving the reader a lucid understanding of his philosophy, teachings, and accomplishments."  
-G. Howland Blackiston Executive Producer of the PBS television documentary,  
"An Immigrant's Gift"

"Juran: A Lifetime of Influence is a well-documented, easy-to-read biography of a remarkable man in a critical period of the twentieth century. Many hitherto untold anecdotes give us insight into Dr. Juran's influence on society. I recommend it not only to quality professionals and business managers, but also to the general public as well." -Yoshinao Nakada Technical Manager, Bell Laboratories, Lucent Technologies.

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### **Juran: A Lifetime of Influence By John Butman Bibliography**

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## **Editorial Review**

### **Amazon.com Review**

Legendary quality-control pioneer Joseph Juran cooperated with business writer John Butman, who capably traces the evolution of Juran's thought in the context of his life. Born in 1904 in Romania, Juran emigrated to America, where he published such influential books as *Quality Control Management* (1951) and virtually invented the profession of "outside expert." The author outlines Juran's key ideas (notably the sequences for achieving "breakthrough" and "control") and paints an engaging picture of a workaholic with a dry sense of humor, more interested in helping his clients help themselves than in getting public credit.

### **From Library Journal**

In 1947, "Made in Japan" suggested cheap trinkets. Today, Americans feel exactly the opposite about this phrase, owing in no small part to its influence in the work of Joseph M. Juran. Born in 1904, Juran has an extraordinary intensity, and his prescience about quality has established worldwide respect for his consulting, teaching, and especially writing. Butman, coauthor of the PBS special *An Immigrant's Life*, based on Juran's life, depends heavily on Juran's extensive personal involvement in this first, only, and uncritical authorized biography. Butman describes numerous details of Juran's life, from his early years of dire poverty in Romania, the family's trek to Minnesota, his academic proficiency and expertise in chess, and his early career with Western Electric. Juran's abundant works are considered fundamental references for anyone interested in better understanding how best to integrate principles of quality into an organization. Although a little more perspective would have been welcome, Juran is important enough to make this work essential for all academic libraries. Dale F. Farris, Groves, Tex.

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### **From the Publisher**

Dr. Juran's thinking has had lasting impact and his insights on quality and management are playing out in organizations worldwide even today. Over a period spanning 70 years, he has remained a thought leader and his ideas and methods have become popularized throughout the world. The first biography of any kind to be written on Dr. Juran, this will be authorized and supported by the subject and the Juran Institute. Replete with quotes, personal perspectives, and revelations from the professionals touched by Juran's thinking, the reader can get a sense of Juran's global impact. "We share the conviction that management deals with people. I don't think anybody who ever worked with Juran has ever forgotten the experience."--Peter Drucker

## **Users Review**

### **From reader reviews:**

#### **Judith Roemer:**

Is it a person who having spare time then spend it whole day through watching television programs or just laying on the bed? Do you need something totally new? This Juran: A Lifetime of Influence can be the answer, oh how comes? A fresh book you know. You are consequently out of date, spending your spare time by reading in this brand-new era is common not a geek activity. So what these textbooks have than the others?

**Charlie Attwood:**

You can find this Juran: A Lifetime of Influence by browse the bookstore or Mall. Just simply viewing or reviewing it could possibly to be your solve trouble if you get difficulties for ones knowledge. Kinds of this guide are various. Not only by written or printed and also can you enjoy this book by simply e-book. In the modern era such as now, you just looking from your mobile phone and searching what their problem. Right now, choose your current ways to get more information about your publication. It is most important to arrange yourself to make your knowledge are still change. Let's try to choose proper ways for you.

**Patti Wooden:**

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**David Gonzales:**

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